



EAGLE INTERNATIONAL ASSOCIATES, INC.

Presents

APRIL 21, 2026

**THE JEFFERSON HOTEL
101 West Franklin Avenue
Richmond, Virginia 23220**

HOTEL ROOM REQUESTS BY MARCH 16
CONFERENCE REGISTRATION BY APRIL 16
[REGISTER ONLINE - RICHMOND 2026](#)

Please join us in the River City to engage in an interesting and spirited afternoon seminar as we navigate four emerging topics so we avoid getting swept away into the floodwaters of the everchanging legal landscapes we face.

Cutting Edge: Next Generation Technology and Trial Tactics

There is an old trial lawyer adage: If you don't have the facts, you pound the law. If you don't have the law, you pound the facts. If you don't have either, you pound the table! There is certainly some truth to this colloquialism, but there is a more dialed-in approach that applies to today's trial strategy and juries, especially in trucking cases.

In recent years, the number of nuclear verdicts has exploded- especially in trucking cases. It is time for a solution! This session will help attendees: learn how humans think and make decisions; learn how expert teams can work together to change perception at trial; and learn to use evidence and psychological tactics to change perception at trial.

Successful Defense of Negligent Security Cases

We all need to feel secure, right? Well, when security is not provided to those legally entitled to protection, it can result in significant verdicts. This panel will address what the standard of care as it relates to security, and how it impacts our current ever evolving society and social standards. A deep dive is then taken to review the threshold issue of foreseeability as it applies various criminal and non-criminal conduct. Finally, what experts can assist in defending these volatile claims.

The Changing Landscape in Defending Professional Negligence Claims

The defense of professional negligence claims is changing in significant ways as a result of recent case law and statutes. As we all know, medical malpractice premiums came to another cycle of extraordinary highs in the late 1990's to early 2000's. Many states passed various tort reforms to address the issue, such as requiring plaintiffs to obtain a certificate of merit from an expert. The United States Supreme Court, however, has recently held that such a requirement under Delaware law to file an affidavit of merit along with the complaint shall not apply to medical malpractice cases in federal court. This panel will review current standards, and how best to analyze how they may impact your claims.

E-I-AI-O! Artificial Intelligence in Claims and Litigation

Throughout history, many General Purpose Technologies (GPTs) have fundamentally transformed the way we live and work. Think about steam power, computers, the internet, or smartphones. Today, we are encountering another such transformation: AI. Its impact, already explosive across many aspects of human activity, remains uncertain in numerous ways. Yet one thing is clear—we are at the tongue of the proverbial rapid, and there is no turning back.

Industries across the spectrum, including insurance and law, are actively exploring how to integrate AI into their processes. As lawyers and insurance professionals work side by side, AI presents both tremendous opportunities and significant risks. This panel will not attempt to resolve the complex challenges posed by AI. Rather, it will highlight some of these opportunities and risks, inviting reflection on how this transformative technology may reshape the future of legal services and claims management.

Avoid Getting Swept Away by Difficult Claims in the River City

*Grand Ballroom
Business Casual Attire*

PROGRAM

- 11:45 am** **Registration and Lunch**
- 12:30 pm** **Welcoming Remarks - Grand Ballroom**
Matthew L. Schrader, Esq., Reminger Co., L.P.A.
Chair, Eagle International Associates
Program Introduction
Debra S. Stafford, Esq., Hudgins Law Firm, P.C.
Program Chair
- 12:40 pm** **Cutting Edge: Next Generation Technology and Trial Tactics**
Moderators:
Paul M. Finamore, Esq., Pessin Katz Law, P.A.
William McKenzie, Esq., Mckenzie, PLLC
- 1:40 pm** **Successful Defense of Negligent Security Cases**
Moderators:
Jeremy Hawk, Esq., Taylor Wellons Politz & Duhue
David V. Hayes, Esq., Bendin Sumrall & Ladner, LLC
- 2:40 pm** **Break**
- 3:00 pm** **The Changing Landscape in Defending Professional Negligence Claims**
Moderators:
Debra S. Stafford, Esq., Hudgins Law Firm
Sean M. Sturdivan, Esq., Sanders Warren & Russell, LLP
- 4:00 pm** **E-I-AI-O! Artificial Intelligence in Claims and Litigation**
Moderator:
Matthew L. Schrader, Esq., Reminger Co., L.P.A.
Yelena Graves, Esq.
- 5:00 pm** **Cocktail Reception - Rotunda**
- 6:00 pm** **Dinner - Grand Ballroom**

GUEST PANELISTS

- | | |
|-----------------------------------------------|------------------------------------------|
| Max Brusky , Transdev | Ed Bowman , Cumberland Mutual |
| Alex Petrovich , 10-4 Trucking | Tony Danza , Young & Associates |
| Jamie Overton , Young & Associates | Mike Flaherty , ALPS |
| Brad Carl , Clean Harbors | Monica Logan , Cap Specialty |
| Michelle Mulligan , Kinsale | Madison Crawford , Kinsale |
| Michael S. D'Angelo , Secure Direction | David Vanalek , Richmond National |
| Vickie Story , Soundview | |

DETAILS

VENUE:

The Jefferson Hotel
101 West Franklin Avenue
Richmond, Virginia 23220
804-649-4750

HOTEL ROOM RESERVATIONS:

Hotel room reservations are made through the conference registration form, not with the hotel and are payable directly to the hotel by presenting a credit card at check-in. Please complete the Guest Registration Form for Hotel Room Requests by **March 16, 2026**

Room Rate: \$295

Parking: Valet - \$38 - Overnight Self - \$20

Check-In: 4PM /Check-out: 12PM

Hotel Room Cancellation Policy: Individual cancellations will be accepted up to 4PM one day prior to arrival. The first night's room and tax will be charged for individual no shows.

ATTIRE: Business Casual

FUNCTION LOCATIONS: Lunch is in the Ginter Gallery. The Seminar and Dinner are located in the Grand Ballroom. The Cocktail Reception is in the Rotunda.

11:45 AM Registration and Lunch

12:30 PM Opening Remarks

5:00 PM Cocktail Reception

6:00 PM Dinner

HOTEL ROOM REQUESTS BY MARCH 16TH

CONFERENCE REGISTRATION BY APRIL 16TH

REGISTER ONLINE - [RICHMOND 2026 GUEST REGISTRATION](#)

RECEPTION AND DINNER IMMEDIATELY FOLLOWING SEMINAR

4.0 Continuing Education Credits Pending
Adjuster: Florida, North Carolina and Texas
Legal: Illinois, Virginia and Wisconsin

Eagle International Associates, Inc. is an international network of independent law firms, adjusters and claims related service providers throughout the United States, Canada and Europe.

The membership of Eagle International Associates, Inc. is committed to diversity and inclusion in all endeavors of the organization. A statement of Eagle's diversity policy is set forth on our website at www.eagle-law.com.

For more information, please contact info@eagle-law.com

