### **EAGLE INTERNATIONAL**

**Presents** 

### NO ONE IS AN ISLAND How Specialists, Experts and Technology Can Help Achieve Successful Defenses

June 17-18, 2025

### Church Mutual Insurance Company Merrill, Wisconsin

It's June and time for Eagles to make their annual trek to Merrill, Wisconsin. Welcome reception and dinner at Back When Café with senior members of Church Mutual's staff will be held on the evening of June 17<sup>th</sup>. The following morning, we will present this year's seminar at their offices in Merrill. The program will focus on general discussions and perspectives related to insurance and defense topics, including strategic insight into pre-suit evaluations, a mock deposition, a focus group evaluating a fact pattern and opening and closing arguments for jury selection and updates in technological advancements in accident reconstruction.



#### **REGISTRATION LINK**

#### NOTE:

- The Back When Café is a short walk from The Jefferson Street Hotel.
- >> Many Eagles rent cars and ride-share, departing the hotel together to drive to Merrill for the seminar.
- Return flights on June 18<sup>th</sup> can be made for departure after 2:30 PM from Central Wisconsin Airport (CWA)

**Hotel Accommodations:** 

Jefferson Street Inn 201 Jefferson Street Wausau, WI 54403



715-845-6500

Check In: 3PM

**Check Out: 12PM** 

Room Rate: \$140 (King or Queen)

\$185 Suite \*Limited number of rooms. Register Early.

Hotel Room Reservations are due by June 4th

Room reservations are made through Terri Napolitani, not with the hotel.

**Hotel Room Charges Payable Directly to Hotel** 

Cancel by noon the day prior to the day of arrival to avoid cancellation charges.

**Conference Fees:** 

Primary Law Firm Member: \$650 Secondary Law Firm Member: \$325 Adjuster Member: \$325

Seminar Registration & Payment Due by June 4th

\*If there is more than one person from a law firm attending this conference, the first person pays the Primary Member Fee (\$650) and any additional person(s) from that firm pays the Secondary Member Fee (\$325).

Conference fees are payable by check or credit card.

If by check, please make your check payable to Eagle International Associates and mail to Terri Napolitani, Eagle International Associates, 394 Rustic Mill Drive, St. Augustine, FL 32092

If by credit card, go to the Eagle website (<u>www.eagle-law.com</u>) MEMBERS/ON-LINE PAYMENT (<u>Eagle Member password is eaglelaw2018</u>). A 2.9% fee applies to credit card payments. Payment is due by June 4<sup>th</sup>.

## NO ONE IS AN ISLAND How Specialists, Experts and Technology Can Help Achieve Successful Defenses

JUNE 18, 2025 PROGRAM



8:00 AM Welcoming Remarks and Program Introduction

8:15 AM The Critical Role of Proper Claims Handling

This presentation will consist of actual claims adjusters acting as witnesses in a mock deposition and cross-examined by volunteer attorneys. Cross-examination will be presented in different styles—aggressive, misleading, etc.—and the moderator will periodically "pause" the mock deposition to provide insights and explanations on how certain questions are answered. The goal of the presentation, which will be based on coverage issues in a first-party property claim, is to highlight the importance of proper claims handling, including clear and timely communication, appropriate investigation, and proper maintenance of files and claim notes.

9:15 AM Technological Advancements in Accident Reconstruction

This presentation will include an exciting guest presenter, Stephen Panoff from Young & Associates, an accident reconstruction engineer and expert. Learn about updates in technological advancements in accident reconstruction, including event data recorders, 3D laser scanning, drone technology, and virtual reality. Also hear how these developments have impacted the litigation landscape in areas such as evidence quality and jury perception.

**10:15 AM BREAK** 

# NO ONE IS AN ISLAND How Specialists, Experts and Technology Can Help Achieve Successful Defenses

JUNE 18, 2025 PROGRAM

10:30 AM Proactive Evaluation of Pre-Litigation Claims

This presentation will focus on three types of claims—sexual molestation, UIM, and construction-related bodily injuries—and provide insights from attorneys on key steps that should be taken right away to obtain an early valuation and develop a plan of action for the claim. The panelists will provide specific tasks and recommendations unique to each type of claim that can help drive strategic decision-making and assessment.

11:30 AM The Critical Role of Jury Consultants and Focus Groups

This presentation will be led by renowned jury consultant Jennifer Cuculich, JD. She will moderate a focus group comprised of claims adjusters who will evaluate a fact pattern. Ms. Cuculich will share her insights gained from the focus group and offer strategic advice on how focus groups and jury consultants can help facilitate better outcomes.

12:30 PM Closing

**Boxed Lunch** 



